

# HP Storage portfolio and categories

## Fabric attach storage

**HP 3PAR StoreServ**  
High end and midrange mission-critical Tier-1 storage arrays designed for IT-as-a-Service



**HP XP7**  
Tier-1 high-end storage for traditional data centers requiring the highest availability or performance

## Storage networking

**HP StoreFabric**  
Fibre Channel Switches, Directors, Converged Networks, HBAs, CNAs, Transceivers, Cables

## Backup, recovery and archive

**HP StoreOnce**  
Disk-based backup and recovery appliances with federated deduplication



**HP StoreAll**  
Hyperscale file and object information retention and backup with rapid search



**HP StoreEver**  
LTO tape, DAS and LAN autoloader, MSL tape libraries, media ESL tape libraries

## Entry storage



**D2000  
D3000  
D6000**  
Disk enclosures



**HP MSA**  
Entry-level SAN storage arrays



**HP StoreEasy**  
File storage appliances and gateways



**HP StoreVirtual 4000**  
Optimized converged storage appliances built for virtualization

## Software-defined storage



**HP StoreVirtual VSA**  
Software-defined storage for scale-out primary storage



**HP StoreOnce VSA200-HC**  
Software-defined storage for backup and recovery



**HP StoreVirtual**  
Pre-configured servers, storage, networking



**HP StoreFront and OneView**  
Converged storage management and CI management

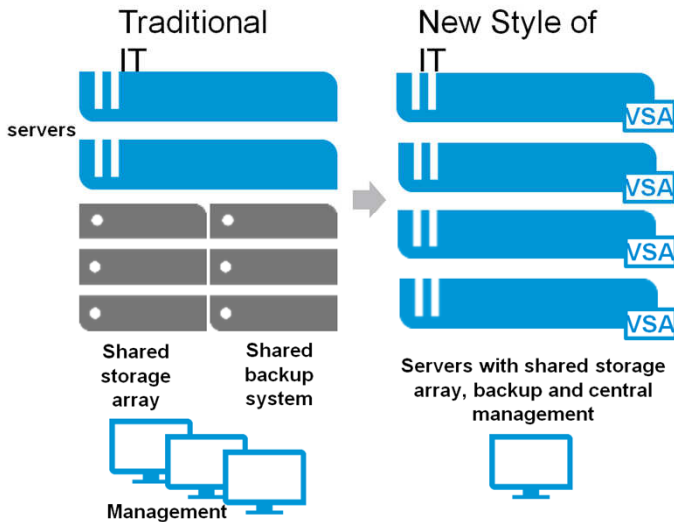
HP Converged Storage


Traditional storage  
Sustaining products


Established products




## New Style of IT greatly benefits the customer



↓ **80%**  
Lower capital investment 

↓ **50%**  
Less physical footprint 

↓ **60%**  
Reduce energy costs 

2 © Copyright 2012 Hewlett-Packard Development Company, L.P. The information contained herein is subject to change without notice. 1. HP comparison traditional dual-controller disk array and 2 node server cluster vs. 2 node server cluster with VSA storage



StoreVirtual VSA allows you to consolidate your storage VMs onto the same servers where your application VMs reside – providing fully fault tolerant server and storage environments!

1) By totally removing a physical storage array from the picture, you can add HDD capacity to your servers, along with HP VSA software and reduce your up front investment in new technologies by 80%!

2) Converging server and storage technology into the same system cuts your physical footprint for each solution in half!

3) Gain back 60% savings in energy costs by taking advantage of the efficiency of VSAs in servers instead of having servers and storage arrays.

These % savings are linear – the more solutions you base on VSA, the more you save. Multiply these savings by 100's to 1000's of systems and redirect this money towards growing your business!